









## **START UP CONCLAVE: EAST 2017**

4 March 2017: 1230 hrs: Beldih Club: Jamshedpur

## **PROGRAMME**

1100 – 1230 hrs	REGISTRATION	
1230 – 1330 hrs	PUBLIC SESSION	
1230 – 1240 hrs	Welcome Address	Mr A B Lall Chairman CII Jharkhand State Council & Plant Head Tata Motors Limited
1240 – 1245 hrs	Address	CA Saket Chourasia  Director- Global Startup Ecosystem, Entrepreneur Café & Founder IvyNext
1245 – 1250 hrs	Address	Mr T V Narendran Chairman CII ER & Managing Director Tata Steel Limited
1250 – 1300 hrs	Key Note Address	Mr Sunil Kr Barnwal, IAS Secretary to CM Jharkhand & Secretary Industries Mines Geology & IT Government of Jharkhand
1300 – 1320 hrs	Address by Chief Guest	Shri Saryu Rai * Hon'ble Minister Parliamentary Affairs, Food, Public Distribution & Consumer Affairs Government of Jharkhand











1320 – 1330 hrs Concluding Remarks Mr Killol Kamani

Convener

Start Up Panel

CII Jharkhand & Managing Director

Samarth Engineering Co. Ltd

1330 – 1430 HRS LUNCH & SESSION CHANGEOVER

# 1430 – 1600 hrs: Technical Session I: The Path to Success – Entrepreneurial Paradigm

1430 – 1440 hrs	Opening Remarks by Session Chairman	Mr Tapas Sahu Executive Director & CEO Highco Engineers Pvt Ltd
1440 – 1500 hrs	The Entrepreneurial Journey (A Case Study)	<b>Mr Rohit Sarkar</b> Co Founder Distronix
1500 – 1520 hrs	The Entrepreneurial Journey (A Case Study	Mr Alok Patnia Founder & CEO Taxmantra
1520 – 1540 hrs	Start-up in Exponential Times	Mr. Vishal Agrawal Director CTC India Pvt. Ltd
1540 – 1550 hrs	Q & A	
1550 – 1600 hrs	Concluding Remarks by Session Chair	Mr Tapas Sahu











## 1600 – 1700 hrs Technical Session II: New Dynamics of Investments

1600 – 1605 hrs	Opening Remarks by Session Chairman	<b>CA Saket Chourasia</b> Director Global Start Up Entrepreneur Café
1605 – 1650 hrs	When and How to Raise Investments	<b>Mr Manish Harodia</b> Founder- Dream Wallets
1650 – 1655 hrs	Q & A	
1655 – 1700 hrs	Concluding Remarks by Session Chair	CA Saket Chourasia

1700 - 1730 Hrs

#### **NETWORKING TEA & Venue Change to XLRI**

## Venue at XLRI LC #2

### 1830 - 1945 Technical Session III: Innovation & Team Building: Key to Success

1830 – 1835	Opening Remarks by Session Chairman	Mr Amarnath Singh Chauhan Director Triple Point Engineering Pvt Ltd
1835 – 1905 hrs	Marketing & Branding, Hacks for Strategic Customer Acquisition	<b>Dr. Arvind Kalia</b> National Marketing Mentor- Rajasthan Patrika
1940 – 1945 hrs	Concluding Remarks by Session Chair	Mr Amarnath Singh Chauhan











1945 hrs: Day 1 Programme Concludes

# START UP CONCLAVE: EAST 2017 5 March 2017: 0930 hrs: XLRI: Jamshedpur

#### **PROGRAMME**

DAY 2		
0830 - 0930	Breakfast	IC#2
0930 – 0945 hrs	Welcome Note	Mr. Manoj Kumar Singh Director SJMDC
0945 – 1030 hrs	Keynote Speech & Jharkhand Startup Policy And Brief by Startup India Team	Mr. Umesh Shah Director Department of IT Government Of Jharkhand
1030 – 1110 hrs	Accelerate Your Venture	Mr. Arijit Bhattacharyya Investor & Founder Virtualinfocom
1110 – 1150 hrs	Role Of CSR In Social Entrepreneurship	Mr. Nav Kishley Trainer Smile Foundation
1150 – 1300 hrs	Startups! Pitch here	Pitch by local startups to investors











1300 – 1400 hrs	LUNCH	
1400 – 1440 hrs	Design Thinking & Entrepreneurship	<b>Prof PK Dan</b> Chairman Ecell IIT Kharagpur
1440 – 1515 hrs	Bootstrapping Is The Best Strategy	Mr Baldev Singh Rawat Founder Value Kreations
1515 – 1550	Analytics - Past Present Future	<b>Dr R Sambasivam</b> Head Analytics Tata Steel
1550 – 1605	INNOVATION & IoT	<b>Dr. Arvind Choubey</b> Professor NIT Jamshedpur
1605 – 1645 hrs	Trending Technologies	<b>Mr. Sarajit Jha</b> Chief Digital Officer Tata Steel
1645 – 1725 hrs	Valedictory & Awards	<b>Mr. Sarajit Jha</b> Chief Digital Officer Tata Steel